



## Investor fact sheet

March 2010

### Futura Medical plc

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### Management

**Chairman** Dr Bill Potter  
**Chief Executive** James Barder  
**Product Development Director**  
David Davies  
**Finance Director** Derek Martin

### Share statistics (as at close 26 February 2010)

Share price (p): 42.00p  
Shares in issue (m): 67.48  
Market cap (£m): 28.34  
Year end: 31 December

**Sector:** Pharmaceuticals

**Activities:** Innovative products  
for consumer health  
**Broker/NOMAD:** Nomura Code  
Securities Limited

### Top 5 shareholders - March 10

RA Lamb	7.7%
WT Lamb Investments	6.4%
Medinvest	5.9%
CJ Crabtree	5.1%
Gartmore	4.4%

### Company overview

Futura Medical plc is a pharmaceutical group that develops innovative products for the consumer healthcare market. Futura's shares trade on AIM. We have five products in our development pipeline for sexual healthcare and pain relief management: CSD500, PET500, MED2002, TPR100 and RAD100 (see next page). We are evaluating further product opportunities for our Dermasys® technology.

### Strategy

- **Return on Investment:** we focus on consumer healthcare products that offer the potential for a significant return on the costs of development.
- **Product Profile:** We only incorporate existing chemical entities into our products which gives our development activities a lower risk profile.
- **Over The Counter ("OTC"):** our aim is to produce safe and effective OTC products made available to consumers on a general retail basis or through chemists without the need for a doctor's prescription.
- **Strong Intellectual Property:** the products are underpinned by our developing and retaining valuable intellectual property including know-how, patents and trademarks to protect their commercial position.
- **Licensing:** we aim to out-license our products during their development to established pharmaceutical and healthcare groups which offer the best potential commercial opportunities.

### Partnerships

Futura has signed a global distribution agreement with the world's largest branded condom manufacturer and distributor, **SSL International plc** (makers of the Durex® condom range) for CSD500 for the lifetime of the patents.



Futura also signed a global development and licensing agreement with SSL International plc for MED2002.

In addition, Futura is in non-exclusive discussions in connection with the development and commercialisation of TPR100, a topically applied product for pain relief, and in connection with the development and commercialisation of PET500, a spray for men with premature ejaculation.

### Key financial data

	Year ended 31 Dec 09 (£'000)	Year ended 31 Dec 08 (£'000)	Year ended 31 Dec 07 (£'000)
Income	80	224	111
R&D	(810)	(1,391)	(1,508)
Other administrative costs	(796)	(1,008)	(1,227)
Operating loss	(1,526)	(2,175)	(2,624)
Finance income	14	97	161
Tax credit receivable	119	143	209
Loss after tax	(1,393)	(1,935)	(2,254)
Net cash	1,789	782	2,638

## Recent news flow

02 March 10: Preliminary Results for the year to 31 Dec. 09  
02 February 10: CSD500 Update  
01 February 10: Notification of Preliminary Results  
16 December 09: Licensing update on TPR100 and PET500  
12 November 09: Placing  
10 November 09: Update on CSD500  
28 September 09: Appointment of NOMAD and broker

## 6 month share price performance



## Product pipeline

### Sexual healthcare

Concept —————> Commercialisation

#### CSD500

Next milestone: Granting of the CE mark

CSD500 is a condom that incorporates an erectogenic compound which comes into contact with the penis on application of the condom. This is aimed at helping healthy men maintain a firmer erection during intercourse whilst wearing a condom.

#### PET500

EU

Next milestones: Out-licensing deal - Pivotal clinical trial

US

Next milestone: Out-licensing deal

PET500 is a spray for men with premature ejaculation. It contains anaesthetic compounds which reduce sensitivity to help prolong sexual intercourse.

Delivered by 

#### MED2002

Next milestone: Pivotal clinical trial

MED2002 is a topical gel applied directly to the penis for the treatment of male erectile dysfunction. It is expected to be the first OTC treatment for men with erectile dysfunction.

Delivered by 

### Pain relief management

Concept —————> Commercialisation

#### TPR100

Next milestones: Out-licensing deal - Pivotal clinical trial

TPR100 is a product for the provision of topical pain relief. Early clinical work has shown superiority in terms of skin penetration of the active compound compared with the market-leading product.

Delivered by 

#### RAD100

Next milestone: Early stage clinical trial

RAD100 will be a product which aims to provide rapid local anaesthesia prior to injection, vaccination or cannulation.

Delivered by 

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